

**AGREEMENT  
FOR  
TRANSFER ARTICULATION  
BETWEEN**

**STATE UNIVERSITY OF NEW YORK AT OSWEGO  
BACHELOR OF SCIENCE in BUSINESS ADMINISTRATION**

**AND**

**SUNY BROOME COMMUNITY COLLEGE  
ASSOCIATE OF SCIENCE in BUSINESS ADMINISTRATION**

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**INTRODUCTION**

**This document constitutes an agreement regarding articulation for the program identified between the State University of New York at Oswego and SUNY Broome Community College. The agreement includes the parallel program where full junior status will be afforded SUNY Broome Community College graduates as well as identifies other program options and appropriate course credit equivalencies.**

**OBJECTIVES**

- \* To attract qualified students to SUNY Broome Community College and to the State University of New York at Oswego.**
- \* To encourage academic coordination and other faculty/administrative interactions, including curricular reviews and administrative streamlining.**
- \* To provide for the exchange of information on successes and failures of this transfer program in order that improvements might be made.**

### PROGRAM to PROGRAM ARTICULATION

SUNY Broome Community College Business Administration A.S.			State University of New York at Oswego Business Administration B.S.			
Equivalency Table						
Course #	Course Title	Credits		Course #	Course Title	Credits
BUS 100	Financial Accounting I	4		ACC 201	Principles of Accounting I	3
BUS 122	Self-Management	3			Elective	3
BUS 118	Business Law	3		BLW 355	Legal & Regulatory Environment of Business	3
BUS 141	Marketing	3		MKT 250	Marketing Principles	3
ENG 110	College Writing I	3		ENG 102	Composition II	3
BUS 101	Financial Accounting II	4		ACC 202	Principles of Accounting II	3
BUS 120W or BUS 238	Business Law II or Marketing Research	3			Elective	3
BUS 115	Business Statistics	3		MAT 158	Introduction to Statistics A	3
BIT 200	Spreadsheets with Business Applications	3		CSC 102	Business Information Systems & Computing Tools	3
BUS 246	Principles of Management	3		MGT 261	Business Organization	3
	Advisor Approved General Education	3			SUNY GER	3
BUS 210	Managerial Accounting	4			Elective	3
MAT 133 or MAT 146	College Algebra for Business or Applied Business Calculus (Recommended)	3		MAT 208	Elective or Math Applications for Business & Management (Recommended)	3
BUS 215	Managing Diversity in Organizations	3			Elective	3
ECO 110	Micro-Economics	3		ECO 101	Principles of Microeconomics	3
	Advisor Approved General Education Lab Science	4			SUNY GER Natural Science	4
	Advisor Approved World History and Global Awareness or The Arts	3			SUNY GER	3
ENG 220 or ENG 111	Communicating About Ideas and Values or College Writing II	3			SUNY GER	3
ECO 111	Macroeconomics	3		ECO 200	Principles of Macroeconomics	3
BUS 116	International Business Environments	3			Elective	3
	TOTAL CREDITS	64-65		TOTAL CREDITS TRANSFERRED		64-65

**Remaining Coursework**  
**SUNY Broome Community College: Business Administration A.S.**  
**SUNY Oswego: Business Administration B.S.**

<b>Course #</b>	<b>Course Title</b>	<b>Credits/Transferred</b>
<b>MAJOR CORE REQUIREMENTS (30 cr)</b>		
ACC 201	Principles of Accounting I	Transferred (BUS 100)
ACC 202	Principles of Accounting II	Transferred (BUS 101)
BLW 355	Legal and Regulatory Environment of Business	Transferred (BUS 118)
FIN 325	Corporation Finance	3
HRM 385	Organizational Behavior	3
MGT 261	Business Organization	Transferred (BUS 246)
MGT 310	Operations Management	3
MGT 495	Management Policy and Simulation	3
MKT 250	Marketing Principles	Transferred (BUS 141)
MGT 469	Cultural Environment of International Business	3
<b>MAJOR ELECTIVE REQUIREMENTS (15 cr)</b>		
	<b>Take five courses from one of the depth areas or identify a five-course set with your advisor</b>	15
<b>General Management</b>	MGT 305 Project Management MGT 350 Entrepreneurship MGT 360 Creativity and Innovation MGT 395 International Business MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 440 The Management of Nonprofit MGT 444 Topics in Management MGT 460 Leadership MGT 468 Change Management MGT 475 Global Business and Society MGT 486 Materials Management MGT 490 Entrepreneurship Capstone Project MKT 260 Professional Selling MKT 320 Digital Marketing Business Applications MKT 330 Entrepreneurial Marketing and Sales MKT 360 Social Media Marketing MKT 370 Consumer Behavior MKT 371 Negotiation MKT 375 Marketing Research MKT 378 Sales Management MKT 390 Global Marketing MKT 395 Electronic Marketing MKT 420 Marketing Analytics MKT 460 Advanced Sales MKT 465 – Topics in Marketing HRM 386 Human Resource Management	
<b>Entrepreneurial Management</b>	MGT 305 Project Management MGT 350 Entrepreneurship MGT 360 Creativity and Innovation MGT 468 Change Management MGT 490 Entrepreneurship Capstone Project	

	MKT 330 Entrepreneurial Marketing and Sales	
<b>Organizational Leadership</b>	MGT 460 Leadership MGT 468 Change Management MGT 475 Global Business and Society PHL 205 Ethics I: Introduction to Classical Ethics COM 240 Group Interaction and Discussion COM 360 Persuasion	
<b>Supply Chain and Operations Management</b>	MGT 305 Project Management MGT 350 Entrepreneurship MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 486 Materials Management MKT 320 Digital Marketing Business Applications MAT 351 Introduction to Forecasting	
<b>Data Analytics</b>	MGT 305 Project Management MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 468 Change Management MKT 375 Marketing Research MKT 420 Marketing Analytics ACC 305 Accounting Information Systems MAT 351 Introduction to Forecasting MAT 378 Data Mining and Predictive Analytics ISC 410 Data Analytics	
	<b>MAJOR COGNATE REQUIREMENTS 21-24 cr)</b>	
ECO 101	Principles of Microeconomics	Transferred (ECO 110)
ECO 200	Principles of Macroeconomics	Transferred (ECO 111)
ECO 3XXX	ECO Upper Division (under advisement)	3
CSC 102	Business Information Systems and Computing Tools - OR- a passing score on the CSC 102 waiver exam	Transferred (BIT 200)
ISC 215	Business Programming and Data Analysis Tools Credit	3
MAT 158	Introduction to Statistics A	Transferred (BUS 115)
MAT 208	Mathematical Applications for Business and Management	Transferred (MAT 146) or 3
COM 211	Strategic Communication in Bus	3
	<b>GRADUATION REQUIREMENTS*</b>	
300-499	Upper Division Elective	3
300-499	Upper Division Elective	3
300-499	Upper Division Elective	3
	General Elective	3
	General Elective	4
	<b>GENERAL EDUCATION REQUIREMENTS</b>	
	Met with coursework in AS Degree from Broome	
	<b>Total Credits at SUNY Oswego</b>	<b>55-56*</b>
*Remaining credits are dependent on course choices. Transfers from SUNY Broome Community College must complete a minimum of 120 credits and have 42 upper division credits to graduate from Oswego with a BS in Business Administration		

**Notes:**

Students who transfer to Oswego after completing SUNY General Education (SUNY-GER, July 2010 or SUNY GE, Fall 2023) or the equivalent at a previous institution (or institutions) are exempt from all of Oswego's specific general education requirements.

**Bachelor's degree graduation requirements:**

- 120-128 credits, depending on major
- Minimum of 30 credits and ½ the major completed at Oswego
- 42 upper division credits (300-400 level courses)

## **TERMS**

SUNY Broome Community College agrees to promulgate information and to advise interested students of the provision of general and specific sections of this agreement.

Qualified transfer students will be able to complete degree requirements with a normal load in four semesters in the program identified.

The State University of New York at Oswego agrees to accept as juniors those students who have successfully completed the courses outlined in the degree program identified in this agreement. The grade point average for SUNY Broome Community College degree graduates for acceptance to State University of New York at Oswego shall be 2.3 or above.

Students must attain a grade of C- or better in all core courses applied to the State University of New York at Oswego for transfer credits. "D" grades in other courses will be applied as elective credit.


On a routine basis, faculty and administrative staff from both institutions will confer on matters of curriculum content and other program details.

### **Review/Revision Agreement**


This agreement will become effective upon signature and shall be reviewed when substantive changes are made in the curriculum on either campus.

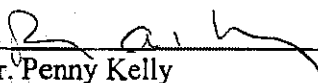
APPROVED FOR:

SUNY BROOME COMMUNITY COLLEGE


  
\_\_\_\_\_  
Dr. Tony D. Hawkins  
President  
SUNY Broome Community College

8/13/25  
Date

Approved as to form  
By   
BROOME COUNTY  
ATTORNEY'S OFFICE

  
\_\_\_\_\_  
Dr. Penny Kelly  
Vice president for Academic Affairs  
SUNY Broome Community College


8/13/25  
Date

  
\_\_\_\_\_  
Dr. Jeffrey Anderson  
Associate VP & Dean of Liberal Arts, Business & Professional Studies  
SUNY Broome Community College

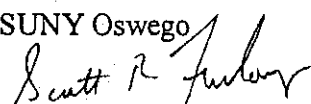
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Date

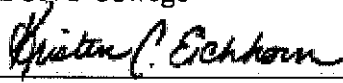
STATE UNIVERSITY OF NEW YORK AT OSWEGO

  
\_\_\_\_\_  
Dr. Peter O. Nwosu  
President  
SUNY Oswego

9/16/25  
Date

  
\_\_\_\_\_  
Dr. Scott R. Furlong  
Provost, Vice President for Academic Affairs  
SUNY Oswego

9/9/2025  
Date

  
\_\_\_\_\_  
Dr. Kristen Eichhorn  
Interim Dean, School of  
Business SUNY Oswego

9/8/2025  
Date