

**AGREEMENT
FOR
TRANSFER ARTICULATION
BETWEEN**

**STATE UNIVERSITY OF NEW YORK AT OSWEGO
BACHELOR OF SCIENCE in BUSINESS ADMINISTRATION**

AND

**TOMPKINS CORTLAND COMMUNITY COLLEGE
ASSOCIATE OF SCIENCE in BUSINESS ADMINISTRATION**

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INTRODUCTION

This document constitutes an agreement regarding articulation for the program identified between the State University of New York at Oswego and Tompkins Cortland Community College. The agreement includes the parallel program where full junior status will be afforded Tompkins Cortland Community College graduates as well as identifies other program options and appropriate course credit equivalencies.

OBJECTIVES

- * To attract qualified students to Tompkins Cortland Community College and to the State University of New York at Oswego.**
- * To encourage academic coordination and other faculty/administrative interactions, including curricular reviews and administrative streamlining.**
- * To provide for the exchange of information on successes and failures of this transfer program in order that improvements might be made.**

PROGRAM to PROGRAM ARTICULATION

Tompkins Cortland Community College Business Administration A.S.	State University of New York at Oswego Business Administration B.S.
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Equivalency Table

Course #	Course Title	Credits	Course #	Course Title	Credits
ACCT 101	Financial Accounting	4	ACC 201	Principles of Accounting I	4
CAPS 111	Introduction to Word Processing	1			
CAPS 121	Introduction to Spreadsheets	1			
CAPS 131	Introduction to Databases	1	CSC 102	Business Information System & Computing Tools (CAPS 111/121/131)	3
ENGL 100	Academic Writing I	3	ENG 101	Composition I	3
MATH 120 or MATH 138 or MATH 201	College Algebra or Precalculus or Calculus I (Recommended)	4	MAT 104 or MAT 120 or MAT 208	College Algebra or Precalculus or Mathematical Applications for Business and Management (Recommended)	4
ACCT 102	Managerial Accounting	4	ACC 202	Principles of Accounting I	4
BUAD 111	International Business	3		Elective	3
ENGL 101	Academic Writing II	3	ENG 102	Composition II	3
SUNY GEN ED Restricted Elective		3		SUNY GEN ED	3
Unrestricted Elective		3		Elective	3
BUAD 201	Business Law I	3	BLW 355	Legal and Regulatory Environment of Business	3
ECON 120	Principles of Microeconomics	3	ECO 101	Principles of Microeconomics	3
ENGL 102	Approaches to Literature	3	ENG 204	Writing About Literature	3
MATH 200	Statistics	3	MAT 158	Introduction to Statistics A	3
ACCT, BUAD, or Liberal Arts Elective (BUAD 204 Recommended)		3	MKT 250	Marketing Principles (Recommended)	3
ECON 121	Principles of Macroeconomics	3	ECO 200	Principles of Macroeconomics	3
ENGL 201 or ENGL 204 or ENGL 210	Public Speaking or Interpersonal Communication or Intercultural Communication	3	COM 210 or COM 212	Critical Thinking and Public Speaking or Interpersonal Communications or Elective	3
ACCT, BUAD, OR Liberal Arts Elective (BUAD 208 Recommended)		3	MGT 261	Business Organization (Recommended)	3
SUNY GEN ED Natural Sciences Elective		3	SUNY GEN ED Natural Sciences		3
SUNY GEN ED Restricted Elective		3		SUNY GEN ED	3
TOTAL CREDITS		60	TOTAL CREDITS TRANSFERRED		60

Remaining Coursework
Tompkins Cortland Community College: Business Administration A.S.
SUNY Oswego: Business Administration B.S.

Course #	Course Title	Credits/Transferred
MAJOR CORE REQUIREMENTS (30 cr)		
ACC 201	Principles of Accounting I	Transferred (ACCT 101)
ACC 202	Principles of Accounting II	Transferred (ACCT 102)
BLW 355	Legal and Regulatory Environment of Business	Transferred (BUAD 201)
FIN 325	Corporation Finance	3
HRM 385	Organizational Behavior	3
MGT 261	Business Organization	3/Transferred (BUAD 208)
MGT 310	Operations Management	3
MGT 495	Management Policy and Simulation	3
MKT 250	Marketing Principles	3/Transferred (BUAD 204)
MGT 469	Cultural Environment of International Business	3
MAJOR ELECTIVE REQUIREMENTS (15 cr)		
	Take five courses from one of the depth areas or identify a five-course set with your advisor	15
General Management	MGT 305 Project Management MGT 350 Entrepreneurship MGT 360 Creativity and Innovation MGT 395 International Business MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 440 The Management of Nonprofit MGT 444 Topics in Management MGT 460 Leadership MGT 468 Change Management MGT 475 Global Business and Society MGT 486 Materials Management MGT 490 Entrepreneurship Capstone Project MKT 260 Professional Selling MKT 320 Digital Marketing Business Applications MKT 330 Entrepreneurial Marketing and Sales MKT 360 Social Media Marketing MKT 370 Consumer Behavior MKT 371 Negotiation MKT 375 Marketing Research MKT 378 Sales Management MKT 390 Global Marketing MKT 395 Electronic Marketing MKT 420 Marketing Analytics MKT 460 Advanced Sales MKT 465 – Topics in Marketing HRM 386 Human Resource Management	
Entrepreneurial Management	MGT 305 Project Management MGT 350 Entrepreneurship MGT 360 Creativity and Innovation MGT 468 Change Management	

	MGT 490 Entrepreneurship Capstone Project MKT 330 Entrepreneurial Marketing and Sales	
Organizational Leadership	MGT 460 Leadership MGT 468 Change Management MGT 475 Global Business and Society PHL 205 Ethics I: Introduction to Classical Ethics COM 240 Group Interaction and Discussion COM 360 Persuasion	
Supply Chain and Operations Management	MGT 305 Project Management MGT 350 Entrepreneurship MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 486 Materials Management MKT 320 Digital Marketing Business Applications MAT 351 Introduction to Forecasting	
Data Analytics	ACC 305 Accounting Information Systems ISC 329 Database Management Systems in Business ISC 410 Data Analytics MAT 351 Introduction to Forecasting MAT 378 Data Mining and Predictive Analytics MGT 305 Project Management MGT 410 Management Science MGT 415 Decision Analysis MGT 425 Supply Chain Management MGT 468 Change Management MKT 375 Marketing Research MKT 420 Marketing Analytics	
	MAJOR COGNATE REQUIREMENTS (21-24 cr)	
ECO 101	Principles of Microeconomics	Transferred (ECON 120)
ECO 200	Principles of Macroeconomics	Transferred (ECON 121)
ECO 3XXX	ECO Upper Division (under advisement)	3
CSC 102	Business Information Systems and Computing Tools - OR- a passing score on the CSC 102 waiver exam	Transferred (CAPS 111/121/131)
ISC 215	Business Programming and Data Analysis Tools	3
MAT 158	Introduction to Statistics A	Transferred (MATH 200)
MAT 208	Mathematical Applications for Business and Management	3/Transferred (MATH 201)
COM 211	Strategic Communication in Bus	3
	GRADUATION REQUIREMENTS*	
300-499	Upper Division Elective	3
300-499	Upper Division Elective	3
300-499	Upper Division Elective	3
	Elective	3
	Elective*	3
	Elective*	3
	Elective*	3
	GENERAL EDUCATION REQUIREMENTS	

	Met with coursework in AA/AS Degree from TC3	
	Total Credits at SUNY Oswego	60*
*Credits needed are usually dependent on course choices. Students must complete a minimum of 120 credits and have 42 upper division credits to graduate from Oswego with a BS in Business Administration.		

Notes:

Students who transfer to Oswego after completing SUNY General Education (SUNY-GER, July 2010 or SUNY GE, Fall 2023) or the equivalent at a previous institution (or institutions) are exempt from all of Oswego's specific general education requirements.

Bachelor's degree graduation requirements:

- 120-128 credits, depending on major
- Minimum of 30 credits and ½ the major completed at Oswego
- 42 upper division credits (300-400 level courses)

TERMS

Tompkins Cortland Community College agrees to promulgate information and to advise interested students of the provision of general and specific sections of this agreement.

Qualified transfer students will be able to complete degree requirements with a normal load in four semesters in the program identified.

The State University of New York at Oswego agrees to accept as juniors those students who have successfully completed the courses outlined in the degree program identified in this agreement. The grade point average for Tompkins Cortland Community College degree graduates for acceptance to State University of New York at Oswego shall be 2.3 or above.

Students must attain a grade of C- or better in all major courses applied to the State University of New York at Oswego for transfer credits. "D" grades in other courses will be applied as elective credit.

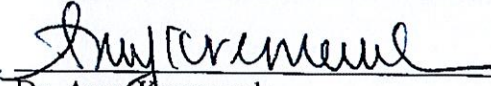
On a routine basis, faculty and administrative staff from both institutions will confer on matters of curriculum content and other program details.

Review/Revision Agreement

This agreement will become effective upon signature and shall be reviewed when substantive changes are made in the curriculum on either campus.

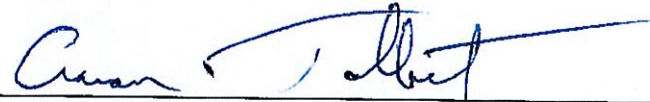
APPROVED FOR:

TOMPKINS CORTLAND COMMUNITY COLLEGE



Dr. Amy Kremenek
President


6/1/26
Date



Dr. Aaron Tolbert
Provost and Vice President of Academic Affairs

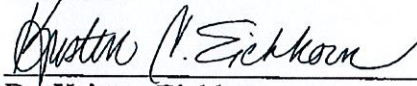
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Date

STATE UNIVERSITY OF NEW YORK AT OSWEGO



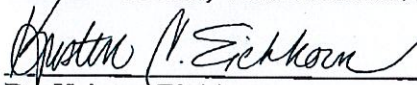
Dr. Peter O. Nwosu
President

6/10/26
Date



Dr. Kristen Eichhorn
Interim Provost, Vice President for Academic Affairs

6/4/2026
Date



Dr. Kristen Eichhorn
Interim Dean, College of Business and Entrepreneurship

6/4/2026
Date